## FlexMove GEO Qualified Terminals -- COTP



|                            | Starwin FL30P-E Autopoint                                  | Starwin FL30P-M Manual  | Satcube<br>Ku<br>Manual                           |
|----------------------------|--|---|---|
| Antenna type               | Autopointing, flat-panel antenna                           | Manually pointed flat-panel antenna                           | Manually pointed flat-panel antenna               |
| G/T at<br>boresight        | 10 dB/K  | 10 dB/K   | 9.0 dB/K  |
| Max Speeds                 | 10/3 Mbps GEO  | 10/3 Mbps GEO   | 10/5 (CONUS) Mbps GEO                             |
| Dimensions                 | 26.6 W x 35 D x 46.7 H cm<br>10.5" W x 13.8" D x 18.4" H   | 34.5 W x 38.5 D x 8 H cm<br>13.5" W x 15" D x 3.2" H          | 47 W × 30 D × 5.5H cm<br>18.5"W x 11.8"D x 2.2" H |
| Weight                     | 9.6 Kg (21.2 lbs) with batteries                           | 6.5 Kg (14.3 lbs) with batteries                              | 8 kg (17.6 lbs)                                   |
| Input Power                | DC 24V ±5% (with AC adapter), 2 external batteries 187.2WH | DC 24V ±5% (with AC adapter),<br>2 external batteries 187.2WH | 100 – 240 VAC, 47 – 63 Hz, 150 W                  |
| Power Consumption          | 105W (typical)   | 105W (typical)  | 130 W (typical)<br><240 W (peak)                  |
| Interfaces                 | Wi-Fi, LAN, Bluetooth                                      | Wi-Fi, LAN, Bluetooth   | 2 x LAN, 1 x USB host, Wi-Fi                      |
| Modem                      | iDirect iQ200  | iDirect iQ200   | iDirect iQ200                                     |
| Operational<br>Temperature | -25°C ~ +50°C  | -25°C ~ +50°C   | -20° to +50° C (-4° to 122° F)                    |
| Wind Tolerance             | 17m/s, 61km/h, 38mph                                       | 17m/s, 61km/h, 38mph  | Up to 18m/s, 40mph                                |
| Ingress                    | IP67   | IP66  | IP65  |
| Certifications             | FCC, CE, ANATEL, ACMA, RED                                 | FCC, CE, ANATEL, ACMA, RED                                    | FCC, CE, RED                                      |
| Price in USD               | \$14,365   | \$12,370  | \$36,000  |

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|                            | Intelsat Portable 30 Manual I-FM30PM                       | Intelsat Portable 30 Autopoint I-FM30PA                    |
|----------------------------|--|--|
| Antenna Type               | Autopointing, flat-panel antenna                           | Manually pointed flat-panel antenna                        |
| G/T at<br>boresight        | 10dB/K   | 10dB/K   |
| Max Speeds                 | 10/3 Mbps GEO  | 10/3 Mbps GEO  |
| Dimensions                 | 34.5 W x 38.5 D x 8 H cm<br>13.5" W x 15" D x 3.2" H       | 26.6 W x 35 D x 46.7 H cm<br>10.5" W x 13.8" D x 18.4" H   |
| Weight                     | 9.6 Kg (21.2 lbs) with batteries                           | 6.5 Kg (14.3 lbs) with batteries                           |
| Input Power                | DC 24V ±5% (with AC adapter), 2 external batteries 187.2WH | DC 24V ±5% (with AC adapter), 2 external batteries 187.2WH |
| Power<br>Consumption       | 105W (typical)   | 105W (typical)   |
| Interfaces                 | Wi-Fi, LAN, Bluetooth                                      | Wi-Fi, LAN, Bluetooth                                      |
| Modem                      | iDirect IQ200  | iDirect iQ200  |
| Operational<br>Temperature | -25°C ~ +50°C  | -25°C ~ +50°C  |
| Wind Tolerance             | 17m/s, 61km/h, 38mph                                       | 17m/s, 61km/h, 38mph                                       |
| Ingress                    | IP66   | IP67   |
| Certifications             | FCC, CE, ACMA, RED   | FCC, CE, ACMA, RED   |
| Price<br>in USD            | \$16,225<br>(Made in Singapore)                            | \$20,110<br>(Made in Singapore)                            |

## FlexMove GEO Qualified Terminals - COTM



|                          | Kymeta<br>Hawk u8   | Starwin<br>ESA50                                   |
|--------------------------|---|--|
| Antenna Type             | Flat ESA  | ESA flat or hybrid with mechanical tilt            |
| G/T at boresight         | 11.5 dB/K   | 9.5dB/K  |
| Max Speeds               | 10/2 Mbps (CONUS)<br>5/2 Mbps (global)                        | 5/2 Mbps   |
| Dimensions               | L 89.5 × W 89.5 × H 14 cm<br>L 35.2" x W 35.2" x H 5.5"       | L 61 x W 51 x H 33cm<br>L 24 x W 20 x H 13"        |
| Weight                   | 34 kg (75 lbs)  | 17 kg (37.5 lbs)                                   |
| Input Power              | 12 VDC to 36 VDC max<br>110 VAC to 240 VAC, 50/60 Hz          | AC 90~264V/50Hz<br>DC 28V +/- 5%                   |
| Power<br>Consumption     | 150 W (typical)<br>510 W (peak)                               | <350 W   |
| Interfaces               | Ethernet on all models<br>Wi-Fi, multi-WAN only on LTE models | WiFi, Ethernet                                     |
| Modem                    | iDirect iQ200, optional Global LTE                            | iDirect IQ200                                      |
| Operating<br>Temperature | -40° to +70° C  | -25°C to +55°C                                     |
| Wind Tolerance           | 40-120 mph at 0-30°   | 150km/h, 93 mph                                    |
| Ingress                  | IP66  | IP66   |
| Certifications           | FCC, CE, RCM/ACMA, Anatel, WEEE, ROHS, RED                    | FCC, CE, RCM/ACMA,<br>ROHS & RED                   |
| SP Price in USD          | \$11,460 Sat. only<br>\$13,860 Sat/LTE/WiFi                   | \$10,710 (fully flat)<br>\$12,495 (w/tilting base) |